

Buckeye Life Resources

Fiduciary-minded Life Settlement Brokerage

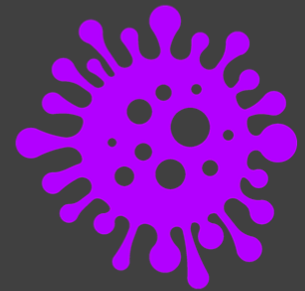
COVID-19 & Life Settlements

Just as it's hard to know what the lasting implications of COVID-19 will be on society in coming months and years, so too is it difficult to predict how the pandemic will impact the life settlement industry over time. Will it turn the table on a longstanding seller's market in favor of buyers in the space like the Great Recession did circa 2008? At this early juncture, the answer is seemingly no as evidenced by strong demand for and pricing of BLR's recent cases.

No doubt, the coronavirus has slowed an already lengthy process by extending turnaround times from relevant third parties and stakeholders. **The life settlement industry remains robust,** however, so would-be sellers are faced with these competing considerations now more than ever:

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As members of the cohort most apt to succumb to COVID-19, seniors may be wise to maintain their life insurance until widespread uncertainties abate.



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Perhaps now is an ideal time to sell one asset at its apex (i.e., life insurance in the secondary market) to generate liquidity or invest elsewhere more productively.



Regardless of when the need arises, please think of me as your resource for life settlements.

Todd Everson